

HUBBARD COMMUNICATIONS OFFICE  
Saint Hill Manor, East Grinstead, Sussex

HCO POLICY LETTER OF 21 SEPTEMBER 1980

Issue V

Re-mimeo

*(Originally LRH OODS item of 24 Apr. 1972)*

**DONES**

*Doing* the work of the post does result in effective exchange.

If one confronts his post he will see there are things to *do*. These things result in both *morale* and *viability*.

“Do” is often defined as “talk” or “refer.”

But that doesn't get anything *done*. *Do* is the action which leads to a *done* action, which leads to *done*.

Doing something else does not lead to any *done*.

*Do* your jobs and get *dones*.

L. RON HUBBARD  
Founder

Re-typeset and formatted by [AOGP](#)  
March 13th, 2022